# **FINANCIAL STATEMENTS**



FOR THE YEAR ENDED DECEMBER 31, 2019
WITH SUMMARIZED FINANCIAL
INFORMATION FOR 2018

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
The Shepherd's Table, Inc.
Silver Spring, Maryland

We have audited the accompanying financial statements of The Shepherd's Table, Inc. (the Organization), which comprise the statement of financial position as of December 31, 2019, and the related statements of activities and change in net assets, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2019, and the change in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

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# **Report on Summarized Comparative Information**

We have previously audited the Organization's 2018 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated April 24, 2019. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2018, is consistent, in all material respects, with the audited financial statements from which it has been derived.

July 28, 2020

Gelman Rosenberg & Freedman

# STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2019 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2018

# **ASSETS**

	_	2019		2018
CURRENT ASSETS				
Cash and cash equivalents Investments Contributions receivable Pledges receivable Prepaid expenses Deposits	\$	870,289 776,180 435,822 - 15,160 2,000	\$	947,144 658,771 65,055 28,232 13,881 2,000
Total current assets	_	2,099,451	_	1,715,083
FIXED ASSETS				
Furniture and equipment Website development Less: Accumulated depreciation and amortization	_	122,270 3,500 (77,935)	_	83,206 - (68,740)
Net fixed assets	_	47,835	_	14,466
TOTAL ASSETS	\$ <u>_</u>	2,147,286	\$_	1,729,549
LIABILITIES AND NET ASSETS				
LIABILITIES				
Accounts payable and accrued liabilities Accrued salaries and related benefits	\$_	28,261 8,470	\$_	17,663 3,462
Total liabilities	_	36,731	_	21,125
NET ASSETS				
Without donor restrictions With donor restrictions	_	1,810,234 300,321	_	1,629,897 78,527
Total net assets	_	2,110,555	_	1,708,424
TOTAL LIABILITIES AND NET ASSETS	\$_	2,147,286	\$_	1,729,549

# STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2019 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2018

	2019						2018	
	With Do Restri	nor	With Donor Restrictions Total			Total		
REVENUE AND SUPPORT								
Contributions Government grants Workplace giving Investment income (loss), net Contributed services and materials Net assets released from donor	20 1; 1,20	74,902 64,851 28,353 35,710 62,541	\$	349,774 - - - -	\$	1,424,676 264,851 28,353 135,710 1,262,541	\$	1,037,148 220,553 32,835 (27,279) 1,426,084
restrictions	1	<u>22,480</u>		(122,480)			_	
Total revenue and support	2,88	38,837		227,294	_	3,116,131	_	2,689,341
EXPENSES								
Program Services	1,98	<u>31,321</u>			_	1,981,321	_	2,381,646
Supporting Services: Management and General Fundraising		95,941 31,238		<u>-</u>		395,941 331,238	_	109,910 188,634
Total supporting services	7:	<u> 27,179</u>			_	727,17 <u>9</u>	_	298,544
Total expenses	2,70	08,500			_	2,708,500	_	2,680,190
Change in net assets before other item	18	30,337		227,294		407,631		9,151
OTHER ITEM								
Uncollectible pledges				(5,500)	_	(5,500)	_	(19,008)
Change in net assets	18	30,337		221,794		402,131		(9,857)
Net assets at beginning of year	1,62	29,897		78,527	_	1,708,424	_	1,718,281
NET ASSETS AT END OF YEAR	\$ <u>1,8</u>	10,234	\$	300,321	\$_	2,110,555	\$_	1,708,424

# STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2019 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2018

					:	2019						2018
				Su	port	ing Service	s			_		_
			М	anagement				Total				
	Program			and			Supporting		Total			Total
		Services		General	Fui	ndraising	S	ervices	E	xpenses	E	xpenses
Salaries and benefits	\$	600,465	\$	205,376	\$	189,183	\$	394,559	\$	995,024	\$	892,564
Food	*	568,339	*	13	*	421	*	434	*	568,773	*	545,854
Clothing and other supplies		428,685		104		161		265		428,950		636,705
Rent		238,476		83,375		75,445		158,820		397,296		385,724
Professional fees		1,000		87,777		27,973		115,750		116,750		69,544
Information technology		37,806		1,417		6,659		8,076		45,882		6,816
Meetings/conferences		19,932		303		8,510		8,813		28,745		21,077
Printing		15,983		1,321		10,979		12,300		28,283		21,207
Repairs and maintenance		22,478		912		446		1,358		23,836		26,071
Insurance		9,295		3,250		2,941		6,191		15,486		13,052
Physicians		13,300		-		-		-		13,300		5,857
Depreciation and amortization		5,385		2,106		1,704		3,810		9,195		8,020
Miscellaneous		1,861		4,641		2,630		7,271		9,132		10,252
Telephone		3,086		1,079		976		2,055		5,141		5,756
Postage and deliveries		1,973		690		2,075		2,765		4,738		-
Eye clinic - glasses and supplies		4,102		-		-		-		4,102		1,918
Security services		2,420		1,231		280		1,511		3,931		16,240
Prescriptions		3,186		-		-		-		3,186		3,621
Dues and memberships		-		1,486		708		2,194		2,194		4,692
Tokens		2,000		-		-		-		2,000		3,625
Gifts		1,047		767		32		799		1,846		846
Travel		502		93		115		208		710		749
TOTAL	\$	1,981,321	\$	395,941	\$	331,238	\$	727,179	\$	2,708,500	\$	2,680,190

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2019 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2018

	2019			2018		
CASH FLOWS FROM OPERATING ACTIVITIES						
Change in net assets	\$	402,131	\$	(9,857)		
Adjustments to reconcile change in net assets to net cash (used) provided by operating activities:						
Depreciation and amortization Realized loss (gain) on sale of investments Unrealized (gain) loss on investments Receipt of donated securities Sale of donated securities Realized gain on sale of donated securities Change in allowance for bad debt		9,195 64 (105,076) (11,918) 12,000 (82)		8,020 (3,695) 63,026 (5,269) 5,344 (75) (11,654)		
(Increase) decrease in: Contributions receivable Pledges receivable Prepaid expenses		(370,767) 28,232 (1,279)		69,508 179,530 (5,323)		
Increase in: Accounts payable and accrued liabilities Accrued salaries and related benefits	_	10,598 5,008		5,386 962		
Net cash (used) provided by operating activities		(21,894)		295,903		
CASH FLOWS FROM INVESTING ACTIVITIES						
Purchases of fixed assets Purchases of investments Proceeds from sales of investments	_	(42,564) (76,135) 63,738		- (68,250) <u>42,774</u>		
Net cash used by investing activities		(54,961)		(25,476)		
Net (decrease) increase in cash and cash equivalents		(76,855)		270,427		
Cash and cash equivalents at beginning of year		947,144	_	676,717		
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	870,289	\$	947,144		

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

#### Organization -

The Shepherd's Table, Inc. (the Organization) was formed in 1983 as a non-profit organization. The principle function of the Organization is to help develop a sense of community responsibility by working with churches, synagogues, community service organizations, and individuals who share a common concern for the disadvantaged in the community by mobilizing volunteers and members to serve in the Montgomery County area, and more particularly, the Silver Spring, Takoma Park community. The Organization operates a soup kitchen known as "The Shepherd's Table" to serve hot, nutritious, free meals daily for the needy in the area, and to do so without regard to race, creed, religion, color, sex, handicap, or national origin. The Organization provides clothes and showers, prescriptions, eye care, supportive and referral services and any other assistance that the directors consider appropriate.

#### Basis of presentation -

The accompanying financial statements are presented on the accrual basis of accounting, and in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*. As such, net assets are reported within two net asset classifications: without donor restrictions and with donor restrictions. Descriptions of the two net asset categories are as follows:

- Net Assets Without Donor Restrictions Net assets available for use in general operations
  and not subject to donor restrictions are recorded as "net assets without donor restrictions".
- Net Assets With Donor Restrictions Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in "net assets with donor restrictions", depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statement of Activities and Change in Net Assets as net assets released from donor restrictions. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue without donor restrictions when the assets are placed in service.

The financial statements include certain prior year summarized comparative information in total but not by net asset class; such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2018, from which the summarized information was derived.

# New accounting pronouncements adopted -

During 2019, the Organization early adopted Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers* (Topic 606), as amended. The ASU provides a framework for recognizing revenue and is intended to improve comparability of revenue recognition practices across for-profit and non-profit entities. Analysis of the various provisions of this standard resulted in no significant changes in the way the Organization recognized revenue; however, the presentation and disclosures of revenue have been enhanced.

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

New accounting pronouncements adopted (continued) -

The Organization has elected to opt out of all (or certain) disclosures not required for nonpublic entities and also elected a modified retrospective approach for implementation.

Also during 2019, the Organization adopted ASU 2018-08, Not-for-Profit Entities (Topic 958): Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made. This guidance is intended to clarify and improve the scope and the accounting guidance for contributions received and contributions made. Key provisions in this guidance include clarification regarding the accounting for grants and contracts as exchange transactions or contributions, and improve guidance to better distinguish between conditional and unconditional contributions. The Organization adopted the ASU using a modified prospective basis.

#### Cash and cash equivalents -

The Organization considers all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents. Bank deposit accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to a limit of \$250,000. At times during the year, the Organization maintains cash balances in excess of the FDIC insurance limits. Management believes the risk in these situations to be minimal.

### Investments -

Investments are recorded at their readily determinable fair value. Interests, dividends, realized and unrealized gains and losses net of investment expenses are included in investment income (loss) on the Statement of Activities and Change in Net Assets.

#### Contributions and pledges receivable -

Contributions and pledges receivable are recorded at their net realizable value, which approximates fair value. Management considers all amounts to be fully collectible. Accordingly, an allowance for doubtful accounts has not been established.

# Fixed assets -

Fixed assets in excess of \$2,000 are capitalized and stated at cost. Furniture and equipment is depreciated on a straight-line basis over the estimated useful lives of the related assets, generally five to ten years. The cost of maintenance and repairs is recorded as expenses are incurred. Website development costs are amortized over five years once placed in service. Costs incurred for the ongoing maintenance of the existing website are expensed as incurred. The capitalization and ongoing assessment of recoverability of website development costs incurred require reasonable judgment by management with respect to certain external factors, including, but not limited to, technological and economic feasibility and estimated economic life. Depreciation and amortization expense during the year ended December 31, 2019 totaled \$9.195.

#### Income taxes -

The Organization is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been made in the accompanying financial statements. The Organization is not a private foundation.

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Uncertain tax positions -

For the year ended December 31, 2019, the Organization has documented its consideration of FASB ASC 740-10, *Income Taxes*, that provides guidance for reporting uncertainty in income taxes, and has determined that no material uncertain tax positions qualify for either recognition or disclosure in the financial statements.

### Contributions and grants -

The majority of the Organization's revenue is received through contributions and grants from local government and other grantors. Contributions and grants are recognized in the appropriate category of net assets in the period received. The Organization performs an analysis of the individual contribution and grant to determine if the revenue streams follow the contributions rules or if considered an exchange transaction depending on whether the transaction is reciprocal or nonreciprocal.

For contributions and grants qualifying under the contributions rules, revenue is recognized upon notification of the award and satisfaction of all conditions, if applicable. Conditional promises to give are not recognized until the condition on which they depend are substantially met. Contributions and grants and contracts qualifying as contributions that are unconditional that have donor restrictions are recognized as "without donor restrictions" only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions and satisfaction of time restrictions; such funds in excess of expenses incurred are shown as net assets with donor restrictions in the accompanying financial statements.

Grants and contracts classified as exchange transactions follow ASU 2014-09, *Revenue from Contracts With Customers* and record revenue when the performance obligations are met. The revenue is recorded directly to without donor restrictions and the transaction price is based on expenses incurred in compliance with the criteria stipulated in the grant or contract agreements. Grants and contracts receivable represents amounts due from funding organizations for reimbursable expenses incurred in accordance with the grant and contract agreements.

#### Contributed services and materials -

Contributed services and materials consist of food, clothing, supplies, office space, and professional services. Contributed services and materials are recorded at their fair value as of the date of the gift. In addition, volunteers have donated significant amounts of their time to the Organization; these donated services are not reflected in the financial statements since these services do not meet the criteria for recognition as contributed services.

#### Use of estimates -

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

### Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities and Change in Net Assets.

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Functional allocation of expenses (continued) -

Accordingly, certain costs have been allocated among the programs and supporting services benefited. Expenses directly attributed to a specific functional area of the Organization are reported as direct expenses to the programmatic area and those expenses that benefit more than one function are allocated on a basis of estimated time and effort or other reasonable basis.

Investment risks and uncertainties -

The Organization invests in various investment securities. Investment securities are exposed to various risks such as interest rates, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the accompanying financial statements.

Fair value measurement -

The Organization adopted the provisions of FASB ASC 820, Fair Value Measurement. FASB ASC 820 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs (assumptions that market participants would use in pricing assets and liabilities, including assumptions about risk) used to measure fair value, and enhances disclosure requirements for fair value measurements. The Organization accounts for a significant portion of its financial instruments at fair value or considers fair value in their measurement.

#### 2. INVESTMENTS

Investments consisted of the following as of December 31, 2019:

	Fair Value
Mutual stock funds Mutual bond funds Exchange traded products	\$ 212,226 322,422 241,532
TOTAL INVESTMENTS	\$ <u>776,180</u>
Included in investment income are the following:  Interest and dividends	\$ 36,126
Unrealized gain Realized loss Management fees	105,076 (64) (5,428)
TOTAL INVESTMENT INCOME, NET	\$ <u>135,710</u>

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

### 2. INVESTMENTS (Continued)

In accordance with FASB ASC 820, Fair Value Measurement, the Organization has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

Investments recorded in the Statement of Financial Position are categorized based on the inputs to valuation techniques as follows:

**Level 1.** These are investments where values are based on unadjusted quoted prices for identical assets in an active market the Organization has the ability to access.

**Level 2.** These are investments where values are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, or model-based valuation techniques that utilize inputs that are observable either directly or indirectly for substantially the full-term of the investments.

**Level 3.** These are investments where inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Following is a description of the valuation methodology used for investments measured at fair value. There have been no changes in the methodologies used at December 31, 2019. There were no transfers between levels in the fair value hierarchy during the year ended December 31, 2019. Transfers between levels are recorded at the end of the reporting period, if applicable.

- *Mutual Stock funds* Valued at the closing price reported on the active market in which the individual securities are traded.
- Mutual Bonds funds Fair value is based upon current yields available on comparable securities
  of issuers with similar ratings, the security's terms and conditions, and interest rate and credit
  risk.
- Exchange traded products Exchange traded products include exchange-traded funds (ETFs), exchange-traded notes (ETNs), and other exchange-traded vehicles. Valued at the closing price reported on the active market in which the individual securities are traded.

The table below summarizes, the investments measured at fair value on a recurring basis, by level within the fair value hierarchy as of December 31, 2019.

		Level 1	Leve	l 2	L	evel 3		Total
Asset Class:								
Mutual stock funds	\$	212,226	\$	-	\$	-	\$	212,226
Mutual bond funds		322,422		-		-		322,422
Exchange traded products	_	241,532		-		-	_	241,532
TOTAL	\$	776,180	\$	-	\$	-	\$	776,180

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

#### 3. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consist of the following at December 31, 2019:

Program services	\$	77,070
Time restricted	_	223,251

#### **NET ASSETS WITH DONOR RESTRICTIONS**

\$<u>300,321</u>

The following net assets with donor restrictions were released from donor restrictions by incurring expenses or through the passage of time which satisfied the restricted purposes specified by the donors:

assage of time	 22,731
assage of time	 22,731
rogram services Passage of time	\$ 99,749 22 731

#### 4. CONTRIBUTED SERVICES AND MATERIALS

During the year ended December 31, 2019, the Organization was the beneficiary of donated goods and services which allowed the Organization to provide greater resources toward various programs.

To properly reflect total program expenses, the following donations have been included in revenue and expense for the year ended December 31, 2019.

Donated food	\$ 438,515
Donated non-food items	395,530
Donated rent	397,296
Donated IT and accounting services	 31,200
·	

TOTAL \$\frac{1,262,541}{}

# 5. LIQUIDITY

throughout the year.

Financial assets available for use within one year of the Statement of Financial Position comprise the following at December 31, 2019:

Cash and cash equivalents	\$ 870,289
Contributions receivable	435,822
Investments	776,180
Amounts unavailable for general expenditure within one year	
due to donor's restrictions	 (77,070)

# FINANCIAL ASSETS AVAILABLE TO MEET CASH NEEDS FOR GENERAL EXPENDITURES WITHIN ONE YEAR

The Organization has various sources of liquidity at its disposal, including cash and cash equivalents and investments, which are for general expenditures, liabilities, and other obligations as they come due. Management is focused on sustaining the financial liquidity of the Organization

2,005,221

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

#### 5. LIQUIDITY (Continued)

This is done through monitoring and reviewing the Organization's cash flow needs on a monthly basis. As a result, management is aware of the cyclical nature of the Organization's cash flow related to the Organization's various funding sources and is therefore able to ensure that cash is available to meet current liquidity needs. As part of its liquidity plan, excess cash is placed in various bank accounts and investment accounts to ensure they are protected under the FDIC limits. These accounts can be liquidated as needed therefore the investments are available to meet current cash flow needs.

#### 6. SUBSEQUENT EVENTS

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through July 28, 2020, the date the financial statements were issued.

Effective January 1, 2020, the Organization provides a 403(b) retirement plan to its employees through a defined contribution plan. The Organization may make matching contributions to each eligible employee.

On March 11, 2020, the World Health Organization declared the Coronavirus disease (COVID-19) a global pandemic. As a result of the spread of COVID-19, economic uncertainties have arisen which may negatively impact the Organization's operations. The overall potential impact is unknown at this time.

On April 29, 2020, the Organization entered into a two-year promissory note agreement in the amount of \$181,400 with a 1% fixed interest rate under the Paycheck Protection Program. The promissory note calls for monthly principal and interest payments amortized over the term of the promissory note, unless otherwise forgiven. Under the Coronavirus Aid, Relief, and Economic Security Act (CARES Act), the promissory note may be forgiven by the Small Business Administration in whole or in part.